

PLANO DE ENSINO

CARGA HORÁRIA	CRÉDITOS	CÓDIGO	SEM./ANO
60 H/A	04	DAD4108	1/ 2023

DISCIPLINA : Governance and incentives in supply chains		
Linha de Pesquisa: Marketing e cadeias produtivas		
PROFESSOR: Sandra Mara Schiavi Bánkuti		

EMENTA: Study of the importance of supply chain coordination, under the lens of the Organizational Economics and Economics of Information. Consideration of institutional environment and institutional arrangements in chain design, competitiveness and performance. Analysis of supply chain considering New Institutional Economics, Transaction Cost Economics, Economics of Information, Principal-Agent and Agency costs.

CONTEÚDO PROGRAMÁTICO:

- Organizational Economics, Economics of Information and Supply Chain Coordination
- New institutional Economics (NIE) and institutional environment: the relevance of formal and informal rules
- Transaction Cost Economics (TCE) and institutional arrangements

TCE in the context of Industrial Organization and Organizational Economics

TCE and its assumptions

Transaction attributes and governance structures

- Economics of information and Principal-Agent theory

Principal-Agent theory as complementary to TCE

The problem of Agency

Principal-Agent, information asymmetries and Agency costs

Adverse selection and moral hazard

Incentive mechanisms and enforcement mechanisms in economic transactions

Signaling and screening

CRITÉRIO DE AVALIAÇÃO:

Individual presentations of bibliography (articles, working papers, books and book chapters (30%)

Individual written reviews of bibliography (articles, working papers, books and book chapters) (20%)

Discussions and participation in class (10%)

Final paper (40%)

BIBLIOGRAFIA:

BÁSICA E COMPLEMENTAR:

AIGINGER, K. MUELLER, D. WEISS, C. Objectives, topics and methods of Industrial Organization during the nineties – results from a survey. **International Journal of Industrial Organization**, Elsevier, v. 16, 1998, pp. 799-830.

AKERLOF, G. The Market for Lemons: Quality Uncertainty and the Market Mechanism. The Quarterly Journal of Economics, vol. 84 (3), 1970, pp. 488-500.

ARROW, K. J. The economics of agency. In: PRATT, John W. ZECKHAUSER, Richard J. (eds.) **Principals and Agents: The Structure of Business.** Cambridge, Mass.: Harvard Business School Press, 1985, pp. 37-51.

COASE, R. H. The Nature of the Firm. Economica, n. 4, nov 1937.

COASE, R. H. The problem of social cost. In: Journal of Law and Economics, vol. 3, n° 1, pp. 1-44, out / 1960.

GREIF, A. Contract enforcement and economic institutions in early trade: the Maghribi traders' coalition. **American Economic Review**, jun 1993, pp. 525-548.

GREIF, A. Institutions and endogenous institutional change: historical institutional analysis. In: Seminário Brasileiro da Nova Economia Institucional, 2001, Campinas. **Anais...** Campinas: Unicamp, 2001. CD-ROM.

JENSEN M. MECKLING, W. Theory of the firm: Managerial behavior, agency cost, and ownership structure. **Journal of Financial Economics**, v. 3, n. 4. 1976. p. 305-360.

JOSKOW, P. L. New Institutional Economics: a report card. Conference of International Society of New Institutional Economics, Budapest, Hungary, September, 2003. Disponível em: http://economics.mit.edu/files/1171. Acesso em 8 jun. 2015.

MACHO-STADLER, I. PEREZ-CASTILLO, J.D. An introduction to the Economics of Information. Incentives and contracts. 2 ed. New York: oxford University Press, 2009.

MÉNARD, C. Enforcement procedures and governance structures: what relationship? In: _____ (ed.). **Institutions**, **Contracts and Organizations**. Perspectives from New Institutional Economics. Cheltenham: Edward Elgar Pub, 2002, pp. 234-253.

MÉNARD, C. SHIRLEY, M.M. (Eds). Handbook of New Institutional Economics. New York: Springer, 2005.

MILGRON, P. ROBERTS, J. Economics, Organizational & Management. New Jersey: Prentice-Hall, 1992.

NORTH, D. **Institutions, Institutional Change and Economic Performance.** Cambridge: Cambridge University Press: 1990, 152 p.

NORTH, D. Institutions. The Journal of Economic Perspectives, vol. 5, n. 1, 1991, p. 97-112.

PADILLA, A. The property economics of agency problems. **Social Science Research Network**. Fev, 2002. Disponível em: http://www.mises.org/journals/scholar/Padilla3.pdf. Acesso em: 20 dez. 2005.

SAPPINGTON, D. E. M. Incentives in Principal-Agent relationships. **Journal of Economic Perspectives**, 5(2), 1991, pp. 45-

SCHMALENSEE, R. WILLIG, R. (eds). Handbook of Industrial Organization. Amsterdam: Elsevier Science, 1996.

SPENCE, A. M. Job market signaling. Quarterly Journal of Economics, v. 87, n. 3, 1973.

STIGLITZ, J. E. Information and the change in the paradigm in economics. **The American Economic Review**, v. 9, n. 3, 2002.

WILLIAMSON, O. E. The mechanisms of governance. New York: Oxford University Press, 1996.

WILLIAMSON, O. E. **Transaction cost project**. The Theory and Practice of the Governance of Contractual Relations. New York: Edward Elgar Pub, 2013.

WILLIAMSON, O. E. Why Law, Economics, and Organization? Berkeley, University of California, dez/2000.